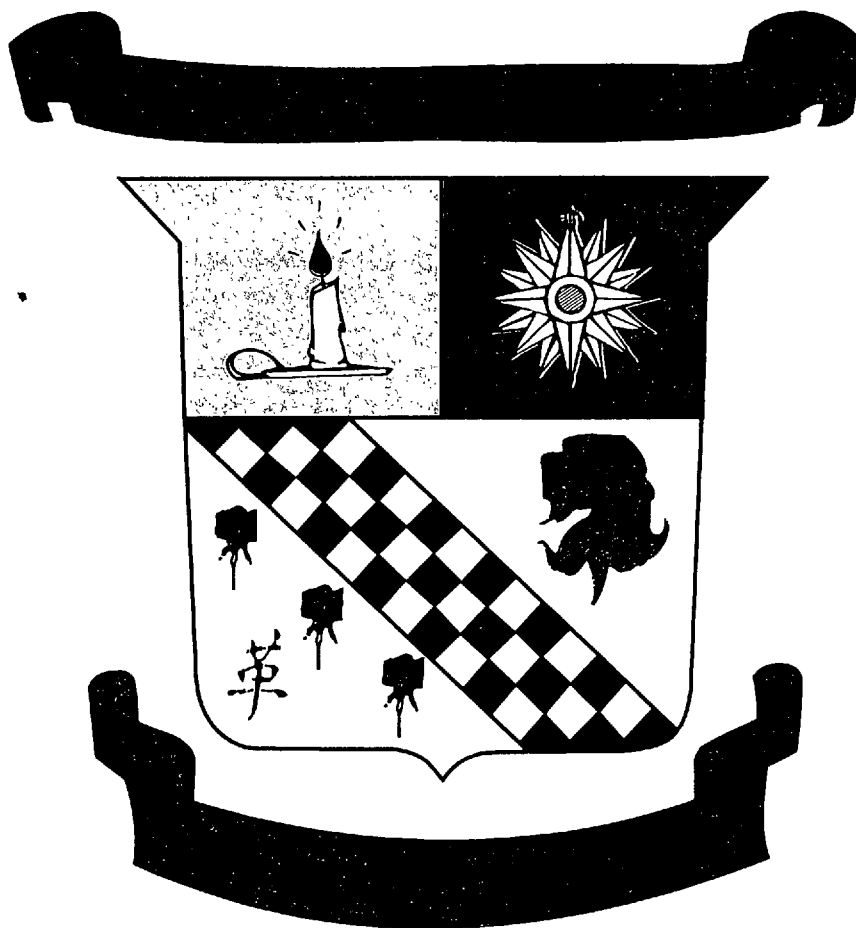


**THIRD INTERNATIONAL SYMPOSIUM:
"NATIONAL SECURITY & NATIONAL COMPETITIVENESS:
OPEN SOURCE SOLUTIONS"**

Proceedings, Volume I



Radisson Plaza Hotel in Alexandria, Virginia

8-10 November 1994

SECRET MANAGER COPY

The Coat of Arms

The over-all theme of the shield reflects a commitment to the establishment of "ground truth" in support of the international community.

In the upper left quadrant is the candle and saucer of knowledge, on a gold field. The upper right quadrant is the compass rose on a blue field. The gold field represents the utility of open sources as a vehicle for "shedding light" on national security and national competitiveness issues in much broader terms than traditionally understood. In particular, open sources can "shed light" on non-traditional topics for which existing national intelligence capabilities are unsuited. The blue field emphasizes the importance of the maritime heritage in navigating uncharted waters, and of the environment.

The lower half, divided from upper left to lower right by a "checkerboard" pattern representative of The Great Game, contains three roses with thorns and the Chinese symbol for revolution ("fire in the lake") on the left, and the red lion on the right. The roses and their thorns represent the opportunities as well as the dangers associated with intelligence support to policy initiatives in each of the three "worlds" - the First World and its allies, the Second World including Russia and the Balkans, and the Third World, with its very broad range of nations and problems. The character for revolution symbolizes not only the revolution in relationships between elements of the three worlds, but also the revolution in the processes and priorities of strategic as well as tactical intelligence, and the forthcoming revolution in the relationship between the intelligence and the information communities, and between the producers and consumers of intelligence. The red lion symbolizes the role of power projection as the *raison d'être* for intelligence--actionable intelligence.

The motto, "E VERITATE POTENS" ("From Truth, Power" or literally, "one is made powerful through truth") reflects the belief that power applied with knowledge, and tools of power developed in the context of specific threats, will be more successful and less costly to the Nation than power applied blindly, or capabilities designed and funded without reference to the actual threat or circumstances. As we all strive to redefine national security and improve national competitiveness, open sources will play an extraordinarily important role in nurturing both a sense of security and the reality of prosperity for the community of nations, tribes, enterprises, and citizens.

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With Gratitude

Our non-profit educational organization could not have achieved this year's successes, including an extraordinary series of newsletters, international travel and consulting, and this third symposium, without the support of our Corporate Sponsors and Supporting Organizations. We are indebted to them.



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4 October 1994

OSS Latin Motto

URGENT AND A BIT IMPORTANT

ROBERT STEELE, ESQ
PRESIDENT, OSS

OSS Latin Motto

Your Ref: Yours of 24 September 1994

Sorry for the delay in responding. I wished to corroborate this with a Classics academic and, because of mid-semester break, they have reverted to me only *today*. My original claim is correct, confirmed by Department of Classics and Ancient History at the Univ of Queensland.

I confirm, assert, and attest the following:

~~Ex Veritas Potens~~ is definitely grammatically incorrect and should *not* be used.

I think I appreciate the sense you wish to convey but there is yet a further choice of nuance and only you can choose which is the more apt...

	Latin	Approximate English Sense
1	E Veritate Potens	"from Truth, Powerfulness" "one is made powerful through Truth" Similar construction to - <i>The Truth Will Set You Free or Joy through Work.</i> The participant (in Truth) is made <i>potens</i> .
2	E Veritate Vires	"The Truth is Powerful" An abstract maxim similar in form to - <i>The Truth Hurts</i> The Strength/Power/Potency is abstract; the Truth itself is the powerful thing, not the Truth-worker

(2) Is a nice little maxim appropriate as a "motto" and it accords very closely with your sense of "From Truth, Strength". (1) is an exhortation to one's fellows to participate in Truth, the promised reward being 'power'. The virtuous man would already know (2) and would possibly shun the advice of (1). A commercial enterprise might prefer (1); a philosopher might choose (2). Your choice and given you are *both* a Man of Action *and* Philosopher, it's not easy!

Best!

(Will give progress report on OSS '94 in next few days...)

(Winston Maike)

PS

Strictly, the "V" of Veritate (or Vires) is *pronounced* half-way between English "W" and "V".

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OPEN SOURCES

and YOU

Business

We are at War. In the Age of Information it is the Business Battalions that will defend Australia's prosperity and integrity. New sources of competitive intelligence are the plant and equipment of the future, perhaps the most valuable of all corporate assets.

Industry Analysts

The sources of power have changed from natural resources and invested capital to skilled labour and intangible *knowledge assets*. The *knowledge terrain* of the Pacific Rim is complex and ever-changing; Australia stands threatened to varying degrees by Japan, Singapore, Hong Kong, Malaysia, and Taiwan.

Police

The national intelligence community has some way to go before it can provide solid support to law enforcement. Open source intelligence alternatives have been used, for example, to very good effect by the US Southern Command in its war on drugs.

Education

Education and intelligence are two sides of the same coin, the two ends of the same information continuum. In times of fiscal duress, in a world characterised by enormous change, education systems must learn how to exploit existing national intelligence assets for academic and research purposes and, importantly, they must train the gatherers of tomorrow.

Banking

Information is the prime commodity in the Age of Information -- it has replaced money in flexibility and earning power. The World Bank and others are turning their attention to new auditing methods that recognize corporate and employee knowledge as a *real asset*; progressive banks are investing in humans, in mind-ware, and in content.

Libraries

The pioneers of automated data processing failed the first time around because they did not enlist librarians and establish sensible means of indexing and abstracting online knowledge. Now they are trying again -- the Library community should not be left unconsulted a second time? The library community in some countries are helping to establish national knowledge strategies and

linking the various elements of the information continuum, from kindergarten to national intelligence. The library community must not be left behind again!

Civil Intelligence

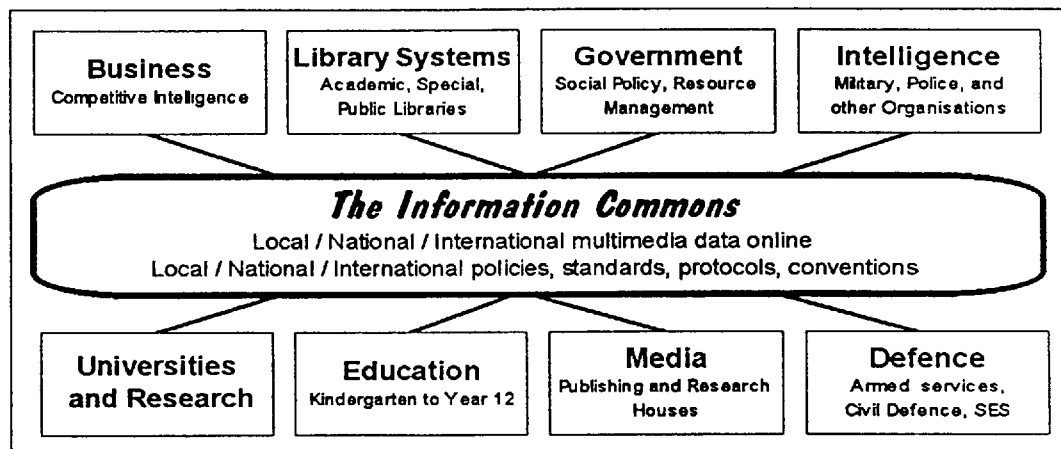
The traditional intelligence community has not yet focused on trade and economic intelligence, or on cultural conflict. Open sources of intelligence are being exploited by other nations to make up for these deficiencies in traditional classified intelligence capabilities.

Publishers

In the Age of Information and electronically distributed knowledge, the old economic and legal models are history. Some countries are examining new economic models, such as compounding revenues instead of single point-of-sale returns. New legal models offer open-ended rewards to the originator and value-adders and, although control over extraction and onward dissemination is lost, electronic funds transfer ensures continued revenue.

Government

It is the responsibility of governments to assist, coordinate, and to stand resolutely for the public interest as the coming developments rapidly unfold. Governments themselves may be left behind if they



do not find a wise and proper role in these times of radically democratizing effects. For the first time, powerful intelligence and planning tools are in the hands of the community at large.

Contact us for More Information

The Open Sources "movement" in Australia is a disparate group of professionals lobbying for intelligent public policy on "Information Superhighway" issues

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