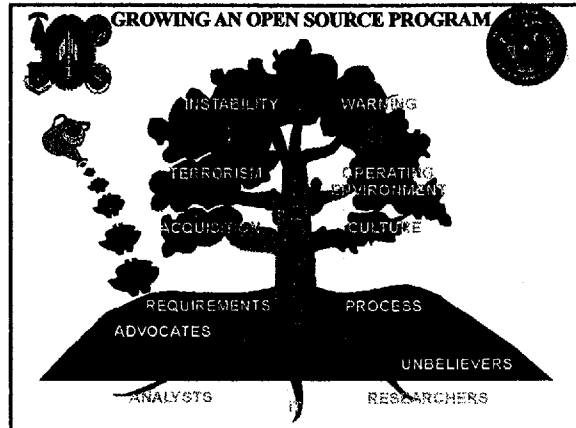




Growing an Open Source Program

James T. Hardee
SOCJIC Senior Analyst



Low Cost Open Source Program

- Identify/Designate/Train an OSINT Analyst
- Benchmark other successful programs
- Plagiarize the best documents and procedures
- Attend OSINT conferences and meetings
- Establish contacts
- Provide actionable information that supports your mission



Program Status

Manning
Current:
3x Onsite personnel
1x Offsite Fee for
Service Contractor
(OSS)

Future:
Growth to Six by FY05
Reserve Support

Funding
•188K FY99 Start-up
•195K FY00
•335K FY01
•362K FY02

**Note: 20K earmarked
for travel/material**



Program Status (cont)

System Infrastructure

- 3x Cmd LAN WS
- 3x Cmd Standalone WS
- 3x JDISS
- 1x Color Printer
- 1x Scanner

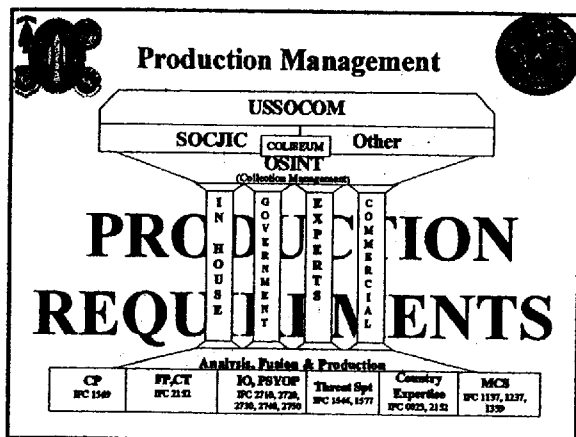
Communications Infrastructure

- 56kbs modem
- ISP - Earthlink
- T-1 OSIS drop - projected



Program Status Open Source Solutions, Inc.

- Information Broker Service since 1999
- Funded by annual GSA contract
- Provides access to OHS, data procurement service, analysis on-demand, and OPSEC



Production Management

Government Sources

- Mix of free and fee-for-service (FFS) sources
- Provides "niche" information
- OSEC outlets
 - AU (index for military periodicals, bibliographies)
 - CALL (Periscope, Ebsco Military, Proquest)
 - Technical data: CISTI, DTIC, LOC
 - Other: DOS, DVI (Combat Camera), GPO, LOC, OSIS

Production Management

Experts

- Information Brokers (IB)
 - Provide OPSEC, data procurement service, analysis on-demand
 - Open Source Solutions (OSS), Inc.
 - Bates Information Services
- Overt Human Sources (OHS)
 - Academics and Journalists
 - Provides prepublication collection opportunities

Production Management

Experts - OSS, Inc.

- Services not cheap - paying for access/anonymity
- FY01 Support included:
 - Analysis: 50 weekly products
 - Data procurement: Afghan Tribal Study
 - Overt Human Access (7 special projects)
 - OPSEC: 3 subscriptions, Grey Literature procurement

Production Management

Commercial Online Services

- FFS Electronic libraries (data bases, subscriptions)
- Significant "niche" databases
- Offers access to foreign data sources/news archives/journals
- Costs are absorbed by OSS/SETA II contracts
 - Current: \$9,237
 - 2002: \$62,672

Commercial Requirements

Current (FY01)	
Control Risks Group	\$8,600
Stratfor	79
CS Monitor	200
Country Watch	299
Economist	59
Total:	\$9,237
Projected (FY02)	
5x FY01 subscriptions	\$9,237
Orion CT Portals	9,000
Agence France Presse	4,090
ICRG Online	4,595
Janes Biographies	890
SME's @ \$7K ea. (5)	35,000
Funding Total:	\$62,672



Data Sources



- World Wide Web
- Commercial Online Services
- Limited access electronic databases
 - Universities
 - Industrial associations, businesses
- Grey Literature
- Speeches, briefings, proceedings



Accomplishments



- Collection Management
 - Increased Coliseum use
 - Streamlined tasking authority
 - Getting credit for support (IFR)
- Legalizing Collections
 - TOR, CONOPS, Directives
 - Intelligence Oversight
 - Internet protocol
 - Non-attributable access to data sources
- Community cost sharing of collection
 - Growing 'Expert' pool
 - Central sources for purchases
- Database and Resource Sharing
 - Open Source is not the Internet
 - Information is not free
 - Achieved economy of scale
 - Secured OSIS T-1 Comms
- Production
 - MCS, SMU CD-ROMs, Bios
 - Special projects
 - SOHCC support



Enhancements



- | <u>Current</u> | <u>Future</u> |
|--------------------------------|------------------------------|
| • Additional Body (Sep 01) | • Product Expansion |
| • Infrastructure Growth | • Web Page Growth |
| • High Speed Data Mining | • High Speed Comms (OSIS) |
| • Knowledge Management | • Increase Subscriptions/DB |
| System Integration | • In-House Direct Purchasing |
| • Additional Subscriptions/DB | Capability |
| • Direct Purchasing Capability | |



Contributions to SOCJIC Production



- Emphasized Tier 2/3/4 countries
- Augmented intelligence for SOF support
- Supported/Corroborated single source reporting
- Filled information gaps
 - Saved valuable analytical time
 - Focused research effort in multiple areas
- Provided pre-deployment orientation



USSOCOM



Open Source Exploitation Program

Questions ?

OSS '02 PROCEEDINGS "The New Craft of Intelligence: Brainpower, Webpower, & Ground Truth" - Link Page

[Previous](#) [OSS '02 Robert J. Stratton III, In-Q-Tel, Commercial Technology in the Service of National Security,](#)

[Next](#) [OSS '02 Richard Klavans Tomorrow's Hotspots: Identifying Commercial Opportunities from Science,](#)

[Return to Electronic Index Page](#)